

Nirvaha Simplifies Sales Quotes

Automate your sales quote process without changing the way you do business.

QUOTE WORKFLOW

1 CREATE QUOTE

Select items and prices from catalogs. System automates adherence to business rules.

2 INTERNAL APPROVALS

Send email for internal feedback and approvals.

3 QUOTE TO CUSTOMER

Send quote to customer for feedback and approval.

4 CONVERT TO ORDER

When customer approves, forward order to finance for invoicing.



Tired of hassling with Excel or Word to produce your sales quotes? Frustrated with quote reworking and inaccurate quotes? Afraid you'll have to learn a new system and change the way you do business?

Nirvaha's new online Quoting service is the answer. Nirvaha Quoting is an easy-to-implement service that works the way you do, using your templates, your business rules, and your workflow. You can include your company's logo, custom quote fields, legal language, and more. Nirvaha also imports large Excel price books and easily maintains price changes from your vendors.

Producing a quote is easy, simply select the customer, choose from multiple price books, and select the items. Nirvaha lets you enforce specific business terms so quotes are accurate and include all required parts and services.

- Cost effective at \$20/month per user with no professional service fees
- Make quotes look exactly like your existing templates
- Enforce pre-approved business terms like volume pricing, discount limits, gross margin mark-ups, etc.
- Easily bring in and maintain changes to large Excel price books
- Integrates with Salesforce.com® and QuickBooks®

Flexible pricing options, such as price per unit, volume pricing, discounts, tax rates, price as a mark-up-of-cost, and discretionary pricing, let you customize quotes per each customer's needs. You can even see the gross margin / per item as you build a quote. And quotes are retained in history if you need to make changes.

Nirvaha Quotes is an online service, just like ADP®, so there is no software to buy or maintain. Best of all, Nirvaha Quotes can be easily setup so you don't incur extra professional services fees. At only \$20/month per user, why not give Nirvaha a try? Please call 425-451-4942 to schedule a demo and learn about our Quick Start Program.

Call 425.451.4942
or
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